

Lights, Camera, Action

At last! A Newsletter to keep all of our clients up to date with all things Nordship - we hope you appreciate regular news from the Calibra Marine crew.

Other 'strings' to Calibra Marine Internationals Bow...

Tziona's; **Lights**, Anchors, Ladders, Passerelles and much more.

Andy; **Camera** records all Brokerage boats and handles listings.

Trefor; **Action** man! Keeping it all together.

STOP PRESS: After sitting on production costs and material price increases for two years we have to succumb to the inevitable and prices will increase for orders placed after 2006.

A 10% deposit secures your order now.

Great Christmas ideas overleaf



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40' Something's have more fun!

Having picked up their brand new Nordship 40, 'FREYA' from Lars Buchwald in Kolding, Denmark. Frank and Sue Wilman set off for an extended cruise around the Baltic, Norway and Swedish Archipelago.

With her comfortable, panoramic deck saloon, Frank and Sue were able to observe the fantastic scenery and goings on where ever they stopped.



Berthing and mooring in the 'interesting' post berths was a doddle with her easily driven hull and powerful, balanced rudder. Indeed the bow thruster was very lightly used.

Eventually, they sadly turned South and set sail for 'Blighty' to honour a long held promise to Trefor Jones, their primary agent and contact throughout the build of 'FREYA'.

They had kindly agreed to let 'Freya' be displayed at Southampton International Boat Show.

There she was feted by both the press and public alike.

It was when we noticed repeat visits from our competitors who continually admired her and wished to copy many of the clever ideas that her quality was re-emphasised.

The Nordship range of semi-custom deck saloon cruisers have evolved over 30 years of continuous boat building by Lars Buchwald. The seamanlike mix of efficiency, clean lines, accommodation and seaworthiness expected from Scandinavian design comes together in the Nordship DS range.

Three men in a boat
Lars, Andy & Trefor



A place to think, a place to rest, a place to enjoy a night cap

One of the many unique features found on the Nordship range is the library or for those less scholarly inclined, the snug.

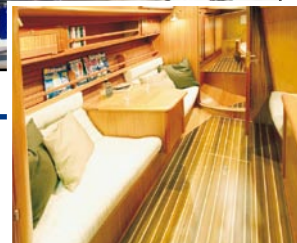
Whilst it is great to be able to sit and watch the world go by from the saloon with the panoramic windows ensuring all round visibility. Sometimes it is nice to slip

away from the crew to write, read or indeed watch the television quietly.

This great addition to the interior accommodation can be found on the Nordship 38 upwards and has been a greatly welcomed aspect by owners and visitors alike.

Further more the clever drinks cabinet which

when in place, creates two individual lounge chairs lifts out by activating a single catch to create a splendidly functional sea berth for when on passage. Safe and snug under the protection of the cockpit coaming but within easy hailing distance from the companionway and the on watch crew.





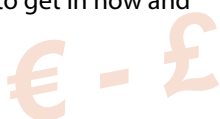
Why buy now?

We are sure that you will have noticed the strength of Sterling against the euro at present but to put things in to context, please consider this;

The possibility of savings on orders placed NOW compared to those for purchase a month or so back range from approximately £5000.00 on a N35 DS to £10,000.00 against a Nordship 43 DS. This situation cannot be guaranteed to last so if you are considering a new Nordship then please contact us now to get your order in and book both your build slot and secure your exchange rate.

Combine this with the price increases scheduled for January at 6% and you have a cast iron reason to get in now and secure your new boat.

You know it makes sense.



Boat to Sell?



If you have a boat to sell whilst moving on to your new Nordship or indeed are looking for another type of yacht, please don't forget that Calibra Marine International are part of the Network Yacht Brokerage Group.

We have nearly a dozen offices stretching around the UK coastline, all run independently but networked technologically to ensure vendors a wider window to market their craft and purchasers a greater choice for their next boat.

If your boat is based abroad we can still be of assistance through our links to Holland Yachting who have five offices in Spain and one in Holland itself.

Please call Andy Cunningham on 02380 403 944 or 07989 674 183



Christmas is coming!!

Calibra Marine International's portfolio of Marine equipment includes some fantastically useful and exquisitely well crafted items from around the world.

After a well celebrated Christmas, perhaps a passerelle for your boat will ease getting on and off the boat. A safe and seamanlike option and definitely a cut above in the marina!

And for those long evenings when you sit and yarn with something warming internally and externally, Swing the lamp in true style. Tziona has some beautiful oil lamps on display here at Hamble and they will make great presents for everyone.



Specially designed for you the Nordship 46 and 51

Whilst it is well known that Lars Buchwald relishes delivering just what his customers request when they order one of his range of Deck Saloon cruisers and strives to incorporate those special little touches in the 35, 38, 40 and 42 DS models.

There has been an increasing demand from customers new and old who either wish to purchase a larger yacht than those mentioned or wish to progress up the size range.

This has prompted Lars to commission designs to fit the 46 & 51 foot slots.

Why don't you get involved in designing the perfect yacht?

The interior design has not been set in stone and indeed will be regarded as a 'movable feast' to allow you the owner the opportunity to contribute to this important stage of your new boat.

If a new custom build yacht is on your agenda please call to discuss your new boat project.



Dusseldorf Boat Show

Having exhibited at the UK's favourite Boat Show in September, we have decided to skip the joys of Excel and attend the Dusseldorf Boat Show from 20th to 28th January 2007.

If you would like to remind yourself of the quality build and style of the Nordship range, come and see us in Dusseldorf! Your flight and hotel B & B for two will be reimbursed upon completion of all orders placed at Dusseldorf.

Did you know?

Since her launch last year, the Nordship fleet of 40DS has grown to eleven. Which makes her the fastest selling model of Deck Saloon Cruisers.

Following the boat show we have a total of eleven orders across the rest of the range, namely the 35DS, 38DS and 43DS.